

 find my factory

Supplier Discovery

Innovative Supplier Search

Agenda

01. Problem

03. Case

02. Solution

04. Next Step



Team

Demonstrated success across diverse industries,
experience with innovative approaches.

Martin Schneider
CEO & Co-Founder

- Former executive leader **Trygg-Hansa**
- Awarded best leader among top 100 leaders within **RSA**



Dimitri Haid
Co-Founder

- Owner Haidco AB (Clas Ohlson AB)
- Owner Perhai AB
- Owner Detres Fastigheter AB
- Chairman of Clas Ohlson Foundation
- Chairman of Haidco AB



David Larsson
Co-Founder

- Owner **DJV**, IT Consultants, 45 employees.
- 10+ years working as consultant as CFO



Lars Andrén
Chairman of the Board

- CIO RSA - Scandinavia
- Vice President - Telia
- Vice President - Nasdaq OMX



Adam Wessling
CMO & Owner

- B.Sc in Communications Management
- Owner Evolante



Simon Wijk Stranius
CTO & Owner

- M.Sc. in Artificial Intelligence and Machine Learning
- 3-fold competitor in the World Championship of Service Robotics
- Owner Evolante



Markus Frankelius
COO & Owner

- M.Sc in Computer Science
- Awarded Agritechnica Innovation Award 2023
- Owner Evolante



Marcus Broström
CPO & Owner

- M.Sc in Computer Science
- Owner Evolante



Viktor Klingberg
Software Engineer

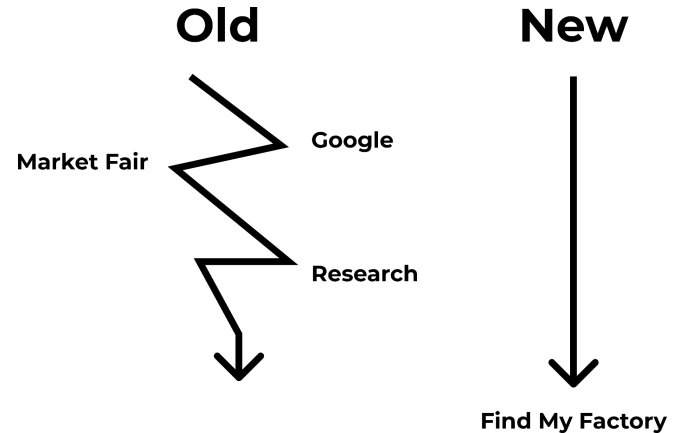
- M.Sc in Mechanical Engineering



Problem

Non Efficient Supplier Discovery

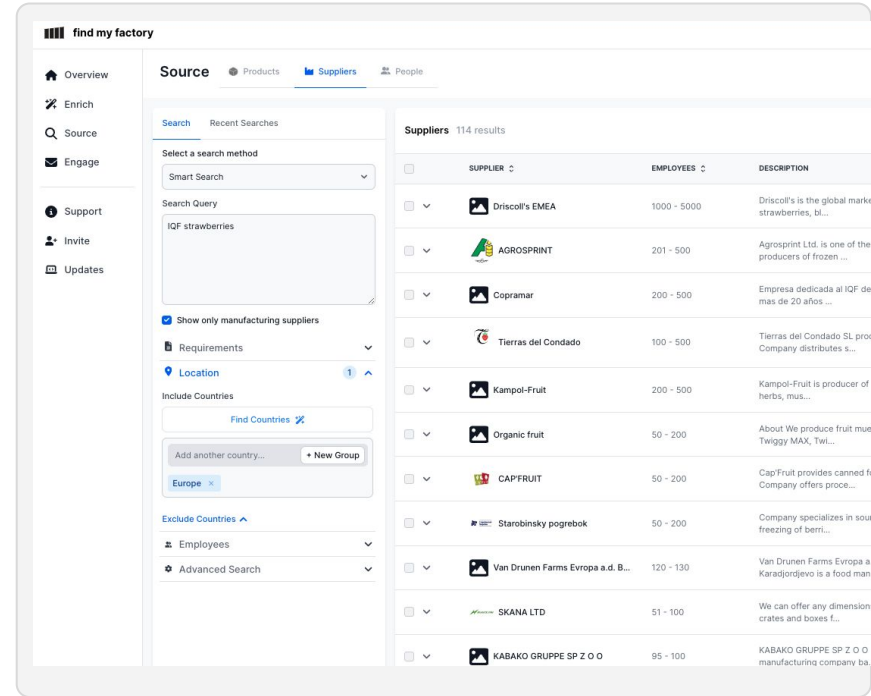
- Main problem: **Not finding suppliers online.**
- Using old networks, outdated databases, and search engines.
- Unnecessary travel to trade fairs that don't lead to business.



Solution

Efficient and Structured: Find Suppliers Online

- Living database with 10,000,000 suppliers. Always expanding to meet needs.
- Searchable with text, images, urls and find twins of companies you work with today.
- Search with smart filter by country or region (the user can source from around the globe).
- Engage module making effective collaboration between teams.
- AI copilot guidance on relevant parameters that will enable you to pinpoint the best suppliers for your needs.



Try Our [Interactive demo](#)

We solve problem for large corporates

Saltå Kvarn

clas
ohlson

coop Trading

Nobina

IKEA



adeo



Koenigsegg

Case

Efficiency in Numbers

80%

More quality suppliers

Identify potential suppliers and manufacturers with the correct profile and certificates.

3x

Faster time to market

Search global markets for relevant suppliers beyond traditional networks.

85%

Reduction in working hours

Increase the efficiency of your team by saving hours of manual work.

* Compared with traditional ways of working

 find my factory

Supplier Discovery

DEMO SCI

Next Step

Schedule Meeting

Set out a plan forward for the future together.

Contact your contact person, or send us a
email at info@findmyfactory.eu